<u>The Prosperity Agenda</u> (TPA) is a non-profit that works with human service organizations to advance economic and racial justice by helping them fund, design, deliver, and evaluate programs that put the communities they serve at the center.

THE **PROSPERITY** AGENDA

Our coaching trainers facilitate learning events that are based on an adaptable set of training content on Family-Centered Coaching, which strengthens how human service providers engage families and community partners by shifting power to families. Our learning events help coaches create an environment where family members are able to think more creatively and critically about their goals and make choices that are more aligned with their family goals. In partnership with families, organizations can then create new pathways to economic prosperity, personal fulfillment, and racial justice. Organizations practicing the Family-Centered Coaching span 35 states (see map). They are rural and urban, community-based nonprofit and government-based, small and large. The model spans across programs providing workforce development, early learning, housing services, and more--all working holistically in partnership with families. <u>Watch this video</u> from our partner in Maricopa County, Arizona to hear first-hand how one organization transformed how they worked with families through FCC.

What Consulting Trainers Do

Using a variety of tools and resources, we work virtually to train staff at nonprofits and government agencies across the country and in a variety of communities. Our partners provide a range of services, such as job assistance and early learning support.

Led by our Senior Learning Manager, staff at TPA work closely with partners over several months to create a holistic learning journey. Consulting coaching trainers may facilitate these learning events with TPA staff or another consulting facilitator:

→ Anatomy of the Family-Centered Coaching Mindset

This series of <u>seven 90-minute workshops</u> invites staff working at all levels of the organization to reflect on how they view the people they support, and to become more aware of how their experiences, biases, and social systems may hyper-focus on "individual responsibility." This learning experience is not about the "how-to's" of FCC. Rather, it zooms in on how our mindsets impact the families they serve in both intentional and unintentional ways. These sessions are limited to <u>60 participants</u>.

→ Family-Centered Coaching Toolkit Onboarding

This series of <u>six 2-hour workshops</u> is designed to onboard staff working directly with families, and their supervisors, to the FCC framework and toolkit. These sessions are a bridge from mindset to practice. Staff learn how to build trusting, collaborative, and non-judgmental relationships with participants. Through key coaching skills and tools, staff learn to facilitate transformative coaching conversations. These sessions are limited to <u>40 participants</u>.

What We Seek in Coaching Trainers

Our coaching trainers are highly capable of facilitating learning by both delivering content and maintaining participant engagement. They are especially adept at guiding participants through an experiential understanding and early practice of coaching by both modeling coaching competencies and providing immediate feedback to participants as they experience and practice coaching.

Our coaching trainers:

- Enjoy training and developing coaches and other staff and have an overriding desire to help staff to succeed.
- Possess strong presentation and facilitation skills and facilitate learning in a way that engages, entertains, moves, and inspires adult learners.
- Hold a high degree of professionalism, integrity, and determination.
- Have completed formal coaching training, practiced as a coach for a minimum of two years, or have a depth of understanding of coaching competencies honed through practice. Coaches may also have experience developing, implementing, and managing coaching services.
- Demonstrate strong coaching competencies, such as setting the focus, co-creating the relationship, communicating effectively, and facilitating learning and results
- Have experience with nonprofit and government agencies who work with individuals and families impacted by poverty.
- Availability: Most commitments occur over multi-week learning events, usually 2-3 hours long in different US time zones. We schedule learning events four to six weeks in advance and consider the availability of the training team in booking decisions.

What We Offer Consulting Trainers

As a member of our training team, you'll be onboarded to the entire Family-Centered Coaching model and other TPA products to expand your professional toolbelt. We onboard our consulting facilitators through live train-the-trainer sessions, along with standardized facilitator slide decks, guides, and a video library of resources.

We support trainers through regular training team check-ins to get real-time feedback and ongoing access to trainer Slack channel, where you can share ideas and insights with other highly qualified facilitators and coaches.

While there is no guarantee of hours, we thoughtfully consider the availability and concerns of our consulting staff. Consultants are contracted per project/partner and paid monthly for all time spent onboarding, preparing for, coordinating, and delivering training.

How to Apply

Please express your interest by completing this <u>online application</u>. We will contact applicants within a week to indicate next steps. For any questions, send an email to info@theprosperity.org.